



RETAIL PROFESSIONAL JOB OPENINGS

“The only way to do great work is to love what you do”
- Steve Jobs

Passion in Fashion in Action
WORLD MODE SINGAPORE

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ABOUT US

As part of Japan's leading fashion retail consultancy, World Mode Holdings Group, World Mode Singapore aims to elevate the retail industry and change perceptions of retail roles in Singapore.

We offer comprehensive and practical solutions for both employers and talents, ranging from recruitment, training programmes, in-store assessments and more.



JOB OPENINGS

1. [Therapist \(BEI\)](#)
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For career advice, [contact us!](#)

Therapist (BEI)

Salary up to \$2800 + \$2000 Completion Bonus - 5 Days Work Week

Location: Multiple Locations (Singapore)

Our client, an award-winner myriad of International Awards, the client has been dedicated to treating common hair issues such as hair loss, oily hair, greying hair, premature or excessive white hair and male / female pattern hair loss, in more than 60 countries worldwide. All the hair care treatments use premium-grade Chinese herbs that help to solve multiple hair problems in an integrative and harmonious way, which is in line with TCM practices. Using TCM herbs, 101 hair treatments are administered by certified hair consultants also help customers to solve their root of the hair problems.

***Up to \$2800/mth**

***Multiple Locations**

***Part Time (Flexi Days) / Full Time**

***5 Days Work Week**

Job Descriptions:

- Conduct full treatment services (head massages, treatments, wash & blow styling)
- Provide quality customer services and maintain high standard of professionalism

Job Requirements:

- Customer service oriented
- Team Player with Positive Attitude
- All are welcome
- Preferably with experience. No Experience are welcome as training will be provided

Benefits:

- \$2000 completion bonus entitlement
- High Service Commission & Incentive benefits
- Career advancement opportunity
- Training will be provided
- Medical & dental benefits

Senior Beauty Therapist (PO)

Salary: S\$3,500 to S\$4,500 per month + Commission

Location: Multiple Locations (Singapore)

Our client, an award-winning luxury facial spa, is looking to hire Senior Beauty Therapist who is responsible for recommending and selling the appropriate treatment and products to customers, performing all treatment services according to the Company's standards and achieving sales goals every month. The Senior Therapist will also be responsible to cover or support all junior therapists on day-to-day operations.

What Will You Be Doing?

- Being an ambassador of the Company and role model for all junior therapist
- Perform treatment services according to standards set by the company
- Assess clients' needs and provide professional advice
- Recommend, educate, and promote suitable treatments and products to clients
- Ensure client's satisfaction and comfort after each treatment therapy
- Prepare treatment rooms, and maintain cleanliness & neatness of workstations
- Assist in checking and maintaining inventory and treatment supplies
- Provide administrative support in terms of customer care, including scheduling appointments, maintaining accuracy in customers' treatment logs and customer satisfaction survey
- Build rapport and establish good relationships with customers to ensure customer retention
- Cascading key training updates and sharing experience with junior therapists
- Other duties as required

Job Requirements:

- At least 3 years of hands-on therapist experience
- Possess CIBTAC / CIDESCO / ITEC qualification or other Beauty Certificates
- Dedicated and Strong willingness to learn
- High-level of initiative
- Exhibits right values towards customers
- Able to communicate and listen well
- Team player with a positive attitude and pleasant disposition

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Beautician (SHI)

Salary: \$2,000 - \$2,400 per month + \$350 Facial Allowance + \$90 Grooming Allowance

Location: JEM

Our client, a mega beauty house that has been around for more than 100 years is currently looking for a Beautician to join their team of talents. They believe that beauty means wishing for the happiness of others.

What Will You Be Doing?

- Liaise with customers and provide good customer service
- Provide facials to customers
- Able to promote products

Job Requirements:

- Must possess CIBTAC, ITEC qualification with at least 1 year retail beauty experience

Personal Beauty Specialist (SHI)

Salary: \$1,300 - \$1,600 + \$500 Commission (Min) + \$90 Grooming Allowance

Location: JEM

Our client, a mega beauty house that has been around for more than 100 years is currently looking for a Personal Beauty Specialist to join their team of talents. They believe that beauty means wishing for the happiness of others.

What Will You Be Doing?

- Liaise with customers and provide good customer service
- Able to promote products

Job Requirements:

- Min at least 1 year of retail beauty experience, preferably from prestige brands or same level

Makeup Artist (SHI)

Salary: \$1,200 - \$1,500 + Grooming Allowance + Makeup Artist Allowance

Location: Islandwide (Singapore)

Our client, a mega beauty house that has been around for more than 100 years is currently looking for a Personal Beauty Specialist to join their team of talents. They believe that beauty means wishing for the happiness of others.

What Will You Be Doing?

- Provide an excellent shopping experience for customers at the counter/boutique
- Determine customer needs and assist in finding appropriate products
- Achieve retail sales targets monthly
- Recruit new customers and retain through dedicated follow-up
- Express a strong passion for beauty and cosmetics
- Inspire customers with expertise on beauty trends and product knowledge
- Attend monthly training seminars
- Demonstrate ability to multi-task in fast-paced team environment

Job Requirements:

- Singaporean / PR
- Minimum GCE 'O' Level or equivalent with 3 years of retail cosmetic sales experience preferred
- Possess Certificate in Makeup Artistry
- Good English written and verbal communication skills with a pleasant personality
- Be reliable, dependable and punctual.
- Ability to work a flexible schedule, possibly including weekends and/or public holidays (dependent on counter staffing needs)

Retail Sales Associate (AO)

Salary: Up to \$2.1K per month + Monthly Allowance + Monthly Commission

Location: Multiple Locations (Singapore)

Celebrities such as Gigi Hadid, Jessica Alba, Beyonce, and Gwyneth Paltrow (to name a few) have been wearing their products since 2002 – making them Hollywood’s favourite! This NY-based contemporary lifestyle brand is expanding and currently looking for Retail Sales Associates to join their energetic and passionate team!

What Will You Be Doing?

- Accountable for reaching personal sales goals and contributing to achieving the store goal
- Utilize company selling tools to ensure customers receive excellent customer service
- Maintain current product knowledge and utilize to maximize daily sales
- Accountable for maintaining and updating client books with detailed information on customers
- Develop and maintain client relationships
- Ensure image and grooming standards are professional and reflective of the brand
- Assist in processing and replenishing merchandise and monitoring floor stock
- Always maintain company visual standards
- Comply with all point-of-sale policies and procedures

Job Requirements:

- At least 1 year of experience in fashion retail industry preferably in womenswear
- Sales driven with excellent interpersonal skills and great personality
- Good communication skills with a flair in fashion
- Only Singaporeans/Singapore PRs to apply

Retail Sales Associate (BKB)

Salary: Up to \$1.9k per month + Monthly Allowances + Monthly Commission

Location: Multiple Locations (Singapore)

For nearly 200 years, our client has defined the standard of dress in America and has evolved into a global lifestyle brand offering complete apparel and accessories collections for men, women, and children. With more than 900 stores around the globe, they are currently looking for Retail Sales Associate to join their energetic and passionate team!

What Will You Be Doing?

- Being the brand ambassador and demonstrate in-depth knowledge of the brand and products to the customers
- Provide exemplary quality of customer service, build repeat clientele, and maintain customer relationship
- Answer customer's enquiries and provide professional feedback according to the brand's standards
- Maintain an excellent level of the presentation of the shop interiors, the mannequins, and the windows
- Assist in daily operations in store

Job Requirements:

- Minimum 1 to 3 years relevant retail experience
- Possess good customer service and interpersonal skill
- Able to communicate in both English and Mandarin as need to liaise with Mandarin speaking customers
- Prior exposure in premium fashion brands/ menswear brands is highly preferred
- Only Singaporeans/Singapore PRs to apply

Client Advisor (BUL)

Salary: Up to \$4.5K + Commission

Location: Singapore

We are representing an Italian brand inspired by the rich Roman history, honors its culture and heritage through modern design and products from Jewellery, fragrances, accessories to watches.

They are currently hiring for Client Advisors to deliver an exciting and memorable experience to customers, creating, stimulating, and maximizing sales opportunities, to achieve store sales and profit targets as well as provide excellent service to customers.

What Will You Be Doing?

- Establish and develop relationship with existing clients to enhance clienteling experience and increase sales achievement.
- Develop and engage new customers by providing customized advice and introducing them to the discovery of the brand.
- Manage the sales process as per delivery standards.
- Contribute to the store and service KPI's achievement and apply all sales related procedures and guidelines.
- Perform 1-1 CRM activities as per Store Manager's instructions.
- Perform all After Sales services and other pertinent ad-hoc duties.

Job Requirements:

- Must have a strong knowledge of the Luxury business
- Must possess strong selling skills and results oriented
- A conversationalist, resourceful and customer-focused
- Able to carry out store procedures and processes
- Familiar with CRM techniques and tools and other store operation applications

Beauty Advisor – Travel Retail (CHA)

Salary: Up to \$3K + Commission

Location: Singapore

This luxury fashion and beauty house has been around for more than a century. With its unique identity, this brand reflects opulence, elegance whilst defining the new standard of luxury.

They are currently looking for Beauty Advisors who is passionate about fragrances, makeup, and skincare. As the brand's Front Face, you will play a critical role in creating a unique and unforgettable experience for each client, at every moment and at every point of sales.

What Will You Be Doing?

- Inspire and bring out the best in your clients with our products
- Provide a unique beauty experience for your clients with our vast product offerings
- Be part of a collaborative and inclusive team
- Demonstrate your passion and knowledge in Fragrance, Makeup or Skincare
- Develop strong, lasting relationships with clients
- Keeping yourself updated with latest trends and innovation in the world of Beauty
- Trying new approached to tackle down own work and opportunities to learn new knowledge and skills

Job Requirements:

- Excellent communication and relationship building skills
- Passion for Fragrance, Makeup or Skincare
- Fast-paced and collaborative working style
- Creativity in your ways of working
- Knowledge of beauty trends

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Deputy Head of Boutique (CHA)

Location: Singapore

This luxury fashion and beauty house has been around for more than a century. With its unique identity, this brand reflects opulence, elegance whilst defining the new standard of luxury.

They are currently looking for Deputy Head of Boutique to join their team. This incumbent plays a pivotal role in the day-to-day management of our boutique. You will lead your team in engaging and delighting our clients by providing personalized services. Driving effective operations and ensuring high standards in the boutiques at all times whilst being committed to employee's personal and professional development and growth.

You will report to the Head of Boutique, to reinforce, communicate to ensure luxury retail leadership.

What Will You Be Doing?

- Manage and inspire Fashion Advisors by being a role model
- Mentor, coach and actively participate in their professional development
- Set up effective communication channels within the boutique team to foster open communication
- Build a client-centric boutique team that emphasizes on client engagement

Job Requirements:

- Proven track record of effectively managing a small team
- A keen eye for details
- Excellent problem-solving skills
- An empathetic and caring role model

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Retail Sales Associate (CM)

Salary: Up to \$1.8k per month + Monthly Allowance + Monthly Commission

Location: Multiple Locations (Singapore)

Creating classic, effortless, and versatile pieces since 1985, our client is the epitome of details – from texture, form, fabric, and design. With more than 140 locations worldwide, they are currently looking for Retail Sales Associate to join their energetic and passionate team!

What Will You Be Doing?

- Accountable for reaching personal sales goals and contributing to achieving the store goal
- Utilize company selling tools to ensure customers receive excellent customer service
- Maintain current product knowledge and utilize to maximize daily sales
- Accountable for maintaining and updating client books with detailed information on customers
- Develop and maintain client relationships
- Ensure image and grooming standards are professional and reflective of the brand
- Assist in processing and replenishing merchandise and monitoring floor stock
- Always maintain company visual standards
- Comply with all point-of-sale policies and procedures

Job Requirements:

- At least 1 year of experience in fashion retail industry preferably in womenswear
- Sales driven with excellent interpersonal skills and great personality
- Good communication skills with a flair in fashion
- Only Singaporeans/Singapore PRs to apply

Retail Sales Associate/Senior Retail Sales Associate (TUM)

Salary: Up to \$2.8k per month (depending on experience)

Location: Multiple Locations (Singapore)

With over 200 stores in more than 70 countries, our client is one of the major players in designing world-class business and travel essentials. As part of their expansion, they are looking to hire Retail Sales Associates/Senior Retail Sales Associates to join their energetic team!

What Will You Be Doing?

- Provide quality customer service which includes attending to customer queries whilst maintaining the brand image
- Share with customers on product information to enhance customer's experience
- Maximizes sales opportunities to achieve sales targets
- Perform any other duties as assigned from time to time

Job Requirements:

- Minimum 2 years relevant experience, preferably in retail
- Excellent customer service and communication skills
- Good command of English
- Passionate, mature, and independent
- Only Singaporeans/Singapore PRs to apply

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Brand Ambassador

Join us as part of the pioneer team of Retail Ambassadors! We're looking for passionate individuals who wants to carve their career in Retail.

Salary: Open for negotiation + Quarterly Flexi-Scheme Allowance

Multiple Locations

What You Will Be Doing?

- Ensure image and grooming standards are professional and reflective of the brand
- Assist in processing and replenishing merchandise and monitoring stocks
- Promote cross-selling, retain, and grow clientele
- Other retail projects as assigned including Fashion, Beauty, Lifestyle and Events

Perks!

- ✓ Work for the brand you love!
- ✓ Flexible Scheme Allowance
- ✓ Training Program
- ✓ Referral Program (B2B & B2C)
- ✓ Fast Career Progression

Marketing Manager

Location: Singapore

Our client is the leading beauty omnichannel distribution platform of Asia Pacific that has successfully enabled brand growth for more than 120 luxury beauty brands.

What You Will Be Doing?

- Create, plan and manage omnichannel marketing calendar to drive overall revenue, marketing calendar to be adapted by other SEA regions with clear guidelines.
- Financial budgeting for digital marketing, retail marketing and PR activities, ensuring a profitable and sustainable business
- CRM Savvy, know how to drive consumer data collection, recruit the right target audience and retain the VIP client base.
- Grow the sales of the assigned portfolio
- To be able to plan and analyze social media channels, SEM, CRM data to optimize media buys and campaign spend
- Have a creative eye on what the brand stands for, work with the creative team to produce content and artwork for social media platforms, eDMs, online and offline Ad campaigns
- Create in-store and out-of-store events and campaign launches
- Plan and execute branding activities e.g. product seeding for media, KOLs and influencers, press events
- Post evaluation analysis of all events, campaigns, promotions and collaborations
- Manage agencies to ensure high level of campaign effectiveness
- Ensure proper implementation of campaigns that are in line with company's guidelines
- Manage a team of 5 locally and oversee regional country marketing teams

Job Requirements

- Bachelor's degree or equivalent in Business and Marketing
- 8 years of experience in marketing beauty brands, with minimum 2 year as a Managerial level
- Good leadership and people management capabilities; provide clear direction to the team
- Creative thinker, possess learning agility, able to work under a dynamic and fast-paced working environment
- Good communication and interpersonal skills

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Assistant Key Account Training Specialist

Location : Singapore

The brand has become a beauty phenomenon with a reputation for powerful, transformative results. The brand was founded with just one product and one clear aim: to accelerate skin healing for the patients of world-renowned plastic and reconstructive surgeon.

What You Will Be Doing?

- Achieve and exceed training KPI
- *An Added advantage * Ability to conduct facial training
- Deliver best-in-class customer service to clients and account personnel
- Develop positive and impactful relationships with account partners
- Collaborate and maintain consistent communication with accounts
- Strategize, plan, and execute successful seasonal events and promotional activity
- Successfully execute launch plans and marketing initiatives
- Educate account personnel on brand, product, and protocols
- Identify educational needs and schedule training to support personnel and business needs
- Offer support via materials, collateral, and sampling on a regular and timely basis
- Maintain professionalism through open and positive communication with both internal and external partners
- Develop call cycle to ensure comprehensive support of all accounts and partners in given territory
- Handle SG, MY, TH, Philippines, HK working with distributors closely
- Oversee sales performance of distributors
- Expect 30 – 40% travelling
- Able to speak English and Mandarin is an advantage

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MEET YOUR TALENT CONSULTANTS



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Principal Consultant

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